

# success story



## Cisco Lay

Cisco has been a client of ours since 2012. In that time he has built up a property investment portfolio that continues to grow. Cisco travels all over the world in his job, so he wanted a professional he could trust to help him achieve his property goals.

## The low-down

- Wanted a professional that he could trust to look after the whole process of investing in property.
- Needed to structure the loans in such a way that it was saving Cisco money year-on-year.
- Cisco wanted advice that benefited him and not the adviser. Because of his brilliant experience with PFG, Cisco has referred several new clients.

## Paybacks

- Continues to achieve his dream of building a property investment portfolio.
- Excellent cash contribution every time.
- Loans that are easy to manage and structured correctly for earlier repayment and tax benefit.
- Having an adviser that he can turn to for expert advice.

“ I was looking for someone I could partner with to achieve my financial goals. It is all about building trust and a long lasting relationship — I just keep coming back.” Cisco Lay

professional   
BUSINESS HOME LOANS INSURANCES

## About Professional Financial Group

Professional Financial Group (PFG) are independent mortgage and business banking advisers based in Auckland, New Zealand. With more than 13 years' experience, PFG has helped many customers create their ultimate lifestyle through informed decisions and 'real', uncomplicated advice.

We appreciate that our clients are busy people, strong on ideas but short on time. With literally hundreds of lenders and products to choose from, it is hard sometimes, to have the desire, energy or resource to research them all. That's where our professional service comes in! We help you plan for the future and get the loan that best suits your needs, budget and lifestyle. We make the whole process seamless and uncomplicated.

We do what is best for you and have your interests at heart. We are not suit and tie sort of people. We aim to provide a relaxed environment where important decisions are made.



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